# Food & Hotel Vietnam





# U.S. Dairy Pavilion | Stand #AC4-06

The global food and beverage industry is not standing still, and neither is the U.S. dairy industry. Throughout the supply chain—from farm families, to milk processors, to product and ingredient manufacturers—the U.S. dairy industry continues to ramp up investments and deliver an expanded range of dairy products which fulfill customers' evolving product and business needs. Explore the **U.S. Dairy Pavilion** to meet with some of the U.S. industry's finest dairy suppliers and learn more about what the U.S. dairy industry has to offer.



## Butter & Milkfat

U.S. manufacturers provide a variety of different butter and milkfat products processed under strict guidelines to meet stringent demands of global customers.



## Cheese

The United States produces 600-plus types of delicious cheeses, including European-style selections such as cheddar and mozzarella alongside American-Originals like monterey jack, colby and cream cheese.



## Lactose

A track record as the world's largest lactose producer and exporter makes the United States a trusted, go-to lactose source for feed, food and pharmaceutical uses.



### Milk Powders

The United States is the world's largest skim milk powder producer and has ramped up capacity to deliver various powder options that meet customers' specifications.



### Milk Proteins

U.S. manufacturers have become increasingly specialized in the production of milk proteins which offer a variety of functional benefits to expand development of protein packed foods and beverages.



#### **Permeate**

Rising production of U.S. whey and milk permeates is creating attractive new opportunities to utilize these versatile ingredients to enhance flavor, reduce sodium and lower costs too



## Whey Proteins & Ingredients

From whey protein concentrates and isolates to sweet whey and permeate, the United States produces whey ingredients in a wide range of protein levels to suit diverse customer formulation needs.



# Yogurt, Ice Cream and Dairy Desserts

The United States is recognized for innovation and quality for frozen dairy desserts as well as tasty and nutritious yogurt products.

For a full listing of U.S. dairy suppliers with products available for export, visit the online U.S. Dairy Supplier Directory to search for U.S. dairy companies and products that meet your needs: ThinkUSAdairy.org/SupplierSearch



Looking for more information or additional resources in your search for U.S. Dairy? Visit our website **ThinkUSAdairy.org (English)** or **ThinkUSAdairy.vn (Vietnamese)** or contact USDEC's Vietnam office with any questions:

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# U.S. Dairy Pavilion



Stand #AC4-06

## DAIRY FARMERS OF AMERICA



Dairy Farmers of America is a farmer-owned dairy cooperative with more than 14,500 family owners. We are the largest supplier of raw milk in the world and the 4th largest global dairy company according to Rabobank. On a global scale, we work with some of the world's largest foods companies to supply them with dairy ingredients such as, whole milk powder, skim milk powder, mozzarella, and parmesan cheese.

#### dfamilk.com

Dairy Products Offered: LMPS Mozzarella, Parmesan Cheese, Whole Milk Powder, Instant Whole Milk Powder, Low Heat Skim Milk Powder, Medium Heat Skim Milk Powder, Sweet Whey Powder, Milk Protein Concentrate 70

David Stiefer. dstiefer. ds

# **MCT DAIRIES**



MCT Dairies offers a wide range of products and ingredients to the industrial dairy processing, manufacturing, cut and wrap, food service, and retail industries.

#### mctdairies.com

Dairy Products Offered: Retail, Food Service, Ingredients Jacqueline Cook, jacqueline@mctdairies.com

# SCHREIBER FOODS, INC.



Schreiber provides dairy favorites to people around the globe. We specialize in yogurt, natural cheese, process cheese and cream cheese – that meet our customers' needs and appeal to consumer tastes worldwide. We want to be the best customer-brand dairy company in the world. To us, success means ensuring the food we provide is always safe for people to enjoy everywhere.

#### schreiberfoods.com

Dairy Products Offered: Processed Cheese, Cream Cheese, Yogurt, Natural Cheese Quintin Jones, Quintin. Jones@Schreiberfoods.com

# U.S. DAIRY EXPORT COUNCIL



The U.S. Dairy Export Council (USDEC) is a non-profit, independent membership organization that represents the global trade interests of U.S. dairy producers, proprietary processors and cooperatives, ingredient suppliers and export traders. USDEC's programs in Vietnam and around the world are focused on accelerating global buyers' and end-users' success when purchasing and innovating with quality, versatile U.S. cheeses, whey ingredients, milk powders, butter and more to meet consumer demand for dairy around the world.

ThinkUSAdairy.org (English) or ThinkUSAdairy.vn (Vietnamese)

# **SCHUMAN CHEESE**



Schuman Cheese is a leading US cheese company and global exporter with traditional and innovative products. Hard grating cheeses, Messana dehydrated-shelf stable Parmesan as well as Cello fresh grated, shredded and shaved cheeses are available in a full range of sizes. Because Schuman makes its own cheese and then grates, slices, shreds and shaves its high quality is consistent and award winning.

### schumancheese.com

Dairy Products Offered: Parmesan, Romano, Asiago, Fontal, Blue, Mascarpone, Alpine Style, Parmesan Whisps, Cheddar Whisps, Cheese Party Trays, Entertaining Cheese Boards

Timmah Allen, tallen@schumancheese.com

## S J GLOBAL GROUP INC.



S J Global Group Inc. supplies dairy products and ingredients worldwide. Our products include cheese, lactose, whey, MPC, WPI, alpha lactalbumin, UHT milk and more. We have the expertise and experience to accommodate your business needs.

#### sjglobalgroup.com

Dairy Products Offered: Cheese, Whey, Butter, Milk, Cream Cheese, WPC, WPL Lily Zhang, lilyzhang@sjglobalgroup.com

# STATE OF WISCONSIN/SHULLSBURG CREAMERY



The State of Wisconsin is America's Dairyland, home to over 700 varieties, types and styles of cheese. Shullsburg Creamery, represented by Blue River Trading Company, offers 50 varieties of Wisconsin's finest cheese, each rigorously graded and tested for flavor, color and consistency.

#### Agexportingwi.org

Dairy Products Offered: Cheddar, Monterey Jack, Colby Jack and Many More Lisa Stout, lisa.stout@wisconsin.gov
Sakiko Schmitt, saki@brtcmerchants.com